

ST. JOSEPH'S COLLEGE OF COMMERCE (AUTONOMOUS)
 DEPARTMENT OF COMMERCE
 TEACHING LESSON PLAN FOR FINANCIAL MARKETS AND SERVICES
B.Com 4th Semester (November 2015 to March 2016)

Subject Objective: To equip the students with the knowledge of developments in Financial Markets and Financial Services

1. *Time/hours required* – 60 hrs
2. *Process* – lecture method, case study references, role playing, visual aid.....
3. *Output* – better understanding of the conceptual framework of the subject
4. *Assessment (CIA)* – Live projects, presentations, interviews, video shoots related to Financial Services and markets concepts....

Lesson Plan Framework (Module Wise)

Module/ Module Title / hours	Topics for student Preparation	Procedure	Learning outcome	Assessment
Module - 1: <i>Indian Financial System</i> 12 Hrs	Overview of Indian Financial System – Capital Market: Introduction – Meaning – Classification and Instruments for Raising Capital – Money Market: Meaning – Instruments – Stock Exchanges: BSE, OTCEI, NSE, NYSE, NASDAQ, TSE) – Indices – Listing of securities – Procedure for trading – Transactions in Stock Exchanges – Depository Services – Clearing and Settlement Services – SEBI: Role, Functions and Challenges – Fund Based and Non –Fund Based Services – Present Scenario	<ul style="list-style-type: none"> • Lecture • Case study analysis 	Understanding the functioning of financial markets in present and a comparison with the past, knowing the role of regulators	MCQ, Guess the following, Viva...
Module - 2: <i>Merchant Banking</i> 8 Hrs	Meaning – Merchant Banking Services – Scope – Merchant Banking Practice in – Limitations in the functioning of Merchant Bankers	<ul style="list-style-type: none"> • Lecture • Case study analysis 	Understanding the Merchant Banking Practice in India	MCQ, Guess the following, Viva...
Module - 3: <i>Mutual Funds</i> 8 Hrs	Origin – Meaning – Organization Structure – Importance – Types of Mutual Funds – Risks –	<ul style="list-style-type: none"> • Lecture • Case study analysis 	Understanding the way of mutual fund functioning	MCQ, Guess the following, Viva...

	Present Indian Scenario			
Module - 4: <i>Lease Financing</i> 8 Hrs	Meaning - Types of Leasing - Factors Influencing Lease v/s Buying decisions (Theory only) - Evaluation of a lease	<ul style="list-style-type: none"> • Lecture • Case study analysis 	Understanding the method, practice and importance of Leasing in Business Decisions	MCQ, Guess the following, Viva...
Module - 5: <i>Factoring</i> 8 Hrs	Concept - Reasons for Factoring - Types of Factoring - Factoring Mechanism - Benefits of Factoring - Differences between Factoring and Discounting	<ul style="list-style-type: none"> • Lecture • Case study analysis • Team project 	Understanding the functioning of Factoring and its role in the success in business	MCQ, Guess the following, Viva...
Module - 6: <i>Venture Capital</i> 8 Hrs	Concept - Characteristics - Importance - Stages in Venture Financing Legal Aspects - Growth of Venture Capital	<ul style="list-style-type: none"> • Lecture • Case study analysis • Team project 	Evaluating the Venture funding role in supporting Entrepreneurship and existing businesses	MCQ, Guess the following, Viva...
Module - 7: <i>Credit Rating</i> 8 Hrs	Introduction - Objectives of Credit Rating - Procedure for Credit Rating - Credit Rating Agencies: CRISIL, ICRA, CARE - Limitations	<ul style="list-style-type: none"> • Lecture • Case study analysis • Project 	Understanding the impact and procedure of credit rating	MCQ, Guess the following, Viva...

LESSON PLAN FRAMEWORK (HOUR-WISE):

Subject Name: Financial Markets and Services

Lecture Hours: 60Hrs

Sl. N9**+*o	Title / Topics	No. Of Lecture Hours	Methodology/ Instructional Techniques	Evaluation/ Learning Confirmation
Module - 1	Indian Financial System	12 Hrs		
1.	Overview of Indian Financial System	1	Lecture and illustrations	Question and answer
2.	Capital Market: Introduction - Meaning - Classification and Instruments for Raising Capital	1	Lecture and illustrations	Question and answer
3.	Money Market: Meaning - Instruments	2	Lecture and illustrations	Question and answer
4.	Stock Exchanges: BSE, OTCEI, NSE, NYSE, NASDAQ, TSE)	1	Lecture and illustrations	Question and answer
5.	Indices - Listing of securities	1	Lecture and illustrations	Question and answer
6.	Procedure for trading - Transactions in Stock Exchanges	1	Lecture and illustrations	Question and answer
7.	Depository Services - Clearing and Settlement Services	1	Lecture and illustrations	Question and answer
8.	SEBI: Role, Functions and Challenges	1	Lecture and illustrations	Question and answer
9.	Fund Based and Non -Fund Based Services - Present Scenario	2	Lecture and illustrations	Question and answer
10.	Revision/repetition of chapter/ Cases/ examples/Visual-aid	1	Questions/ viva	Tests
Module - 2	Merchant Banking	8 Hrs		
1.	Meaning - Merchant Banking Services	1	Lecture and illustrations	Question and answer
2.	Merchant Banking Services - Scope	1	Lecture and illustrations	Question and answer
3.	Merchant Banking Practice in India	2	Lecture and illustrations	Question and answer
4.	Limitations in the functioning of Merchant Bankers	2	Lecture and illustrations	Question and answer
5.	Revision/repetition of chapter/ Cases/ examples/Visual-aid	2	Questions/ viva	Tests
Module - 3	Mutual Funds	8 Hrs		
1.	Origin - Meaning	1	Lecture and illustrations	Question and answer
2.	Organization Structure	1	Lecture and illustrations	Question and answer
3.	Importance of Mutual Funds	1	Lecture and illustrations	Question and answer
4.	Types of Mutual Funds	1	Lecture and illustrations	Question and answer
5.	Risks - Present Indian Scenario	2	Lecture and illustrations	Question and answer
6.	Revision/repetition of chapter/ Cases/ examples/Visual-aid	2	Questions/ viva	Tests
Module - 4	Lease Financing	8 Hrs		
1.	Meaning - overview and functioning procedure	2	Lecture and illustrations	Question and answer
2.	Types of Leasing	1	Lecture and illustrations	Question and answer
3.	Factors Influencing Lease v/s Buying decisions (Theory only)	2	Lecture and illustrations	Question and answer

4.	Evaluation of a lease	1	Lecture and illustrations	Question and answer
5.	Revision/repetition of chapter/ Cases/ examples/Visual-aid	2	Questions/viva	Tests
Module - 5	Factoring	8 Hrs		
1.	Concept of factoring	1	Lecture and illustrations	Question and answer
2.	Reasons for Factoring	1	Lecture and illustrations	Question and answer
3.	Types of Factoring	1	Lecture and illustrations	Question and answer
4.	Factoring Mechanism	1	Lecture and illustrations	Question and answer
5.	Benefits of Factoring	1	Lecture and illustrations	Question and answer
6.	Differences between Factoring and Discounting	1	Lecture and illustrations	Question and answer
7.	Revision/repetition of chapter/ Cases/ examples/Visual-aid	2	Questions/viva	Tests
Module - 6	Venture Capital	8 Hrs		
1.	Concept of Venture Capital	1	Lecture and illustrations	Question and answer
2.	Characteristics of Venture Capital	1	Lecture and illustrations	Question and answer
3.	Importance of Venture Capital	1	Lecture and illustrations	Question and answer
4.	Stages in Venture Financing Legal Aspects	2	Lecture and illustrations	Question and answer
5.	Growth of Venture Capital	1	Lecture and illustrations	Question and answer
6.	Revision/repetition of chapter/ Cases/ examples/Visual-aid	2	Questions/viva	Tests
Module - 7:	Credit Rating	8 Hrs		
1.	Introduction to Credit Rating	1	Lecture and illustrations	Question and answer
2.	Objectives of Credit Rating	1	Lecture and illustrations	Question and answer
3.	Procedure for Credit Rating	1	Lecture and illustrations	Question and answer
4.	Credit Rating Agencies: CRISIL, ICRA, CARE	2	Lecture and illustrations	Question and answer
5.	Limitations	1	Lecture and illustrations	Question and answer
6.	Revision/repetition of chapter/ Cases/ examples/Visual-aid	2	Questions/viva	Tests
Total Hours for the Subject		60hrs		

Books for Reference:

1. Avadhani: Financial Services and Markets
2. L.M. Bhole: Indian Financial System
3. Dr. B.G. Satya Prasad: Industrial Finance
4. Gordon and Natrajan: Financial Markets and Services
5. M.Y. Khan and P.K. Jain: Management Accounting and Financial Analysis
6. M.Y. Khan: Indian Financial System
7. P.N. Varshney & D.K. Mittal: Indian Financial System
8. Prasanna Chandra: Security Analysis and Portfolio Management
9. Sharma & Gupta: Financial Services
10. V. Pattabhi Ram & S.D. Bala: Management Accounting and Financial Analysis

Discussed with subject teachers and Co-ordinator on 13/11/2015

Class / Section	Name of the Faculty
2 B.Com 'A'	<i>Ms. Nisha Amogh</i>
2 B.Com 'B'	<i>Ms. Tasmiya Hussni</i>
2 B.Com 'C'	<i>Mr. Mohammed Ashfaque</i>
2 B.Com 'D'	<i>Dr. Lily N. David</i>
2 B.Com 'E'	<i>Ms. Nisha Amogh</i>